PORT AUTHORITY NY NJ

Master Agreement for Priority Marine Rehabilitation on a Work Order Basis NY& NJ Marine Terminals

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Information Session

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December 12 and 13, 2023

All information and materials given and discussed at the Information Session are for informational purposes only and **NOT** to be used for bidding.

AIR LAND RAIL SEA

Presentation Agenda

- **Introduction**
  Lauren Balliet, Project Manager, Port Department

- **Program Overview**
  Magdalini Katehis, Program Manager, Port Department
  Jeffrey Brauner, Program Manager, Port Department

- **Office of Diversity, Equity and Inclusion**
  Glenessa Gordon, Assistant Director

- **Procurement Schedule and Overview**
  Megan Lancelot Zielinski, Senior Contract Specialist, Procurement

Program Overview

Magdalini Katehis
&
Jeffrey Brauner

Port Department

The Need



Broken/Missing Pile, Wharf 76



Severely Deteriorated Timber Pile, Wharf 59

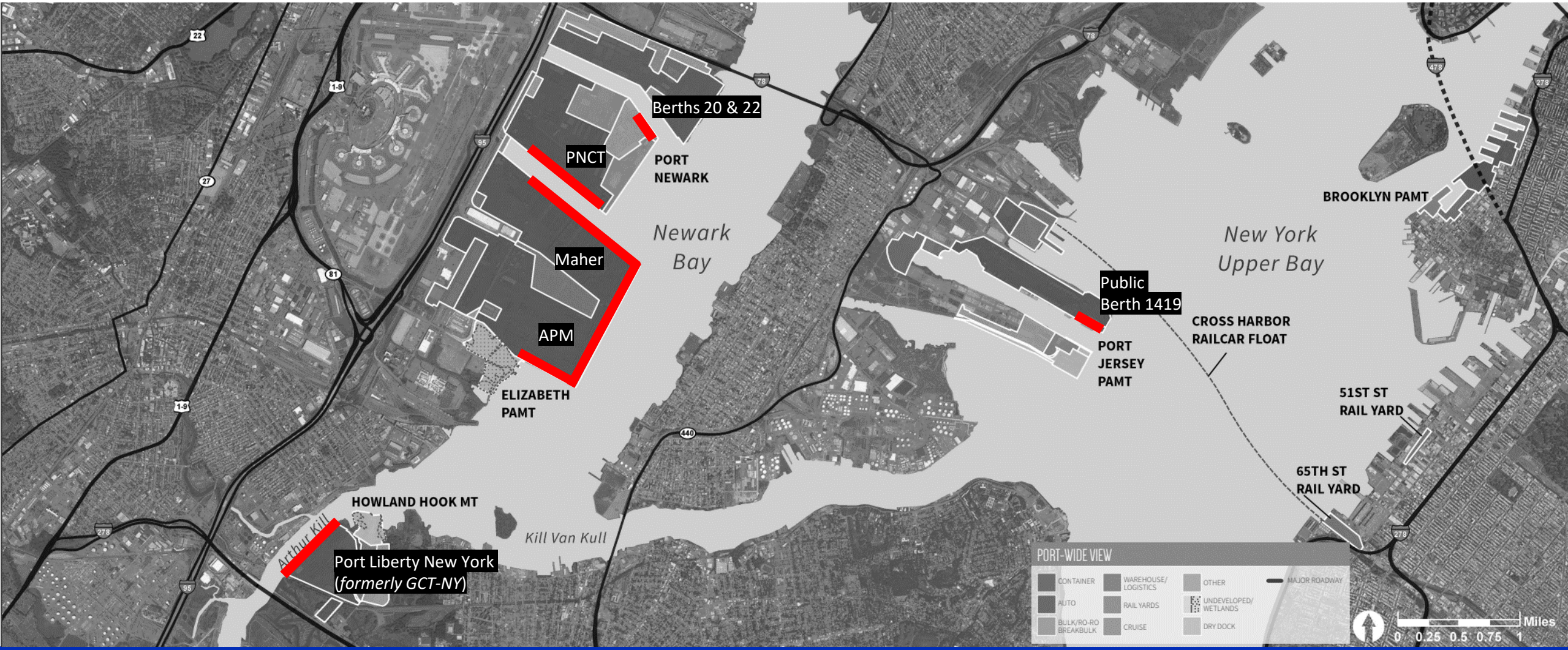
Typical Rehabilitation Work Types

- Pile Encasement.
- Pile Extension.
- Split Timber Pile.
- Pile Replacement.
- Steel/Timber Bulkhead.
- Landside Sinkhole.
- Concrete Pile Cap.
- Concrete Deck.
- Etc.



Pile and Pile Extension Start of Encasement Repair

Locations of Work



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How the Program Will Work

- Public solicitation to develop lists of qualified marine construction contractors (RFQ)
  - A List – open only to qualified M/WBE and SDVOB firms
  - B List – open to all qualified firms, but maintaining standard Port Authority 20/10/3 M/WBE and SDVOB goals

- Bid each Work Package to the appropriate list based on value, and award to lowest bidder
  - Each package is unit price, ensuring close control of costs & work
  - Goal is to have contractors working at multiple facilities simultaneously



Typical pile repair via "jacketing" with concrete

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Not Rehabilitation as Usual

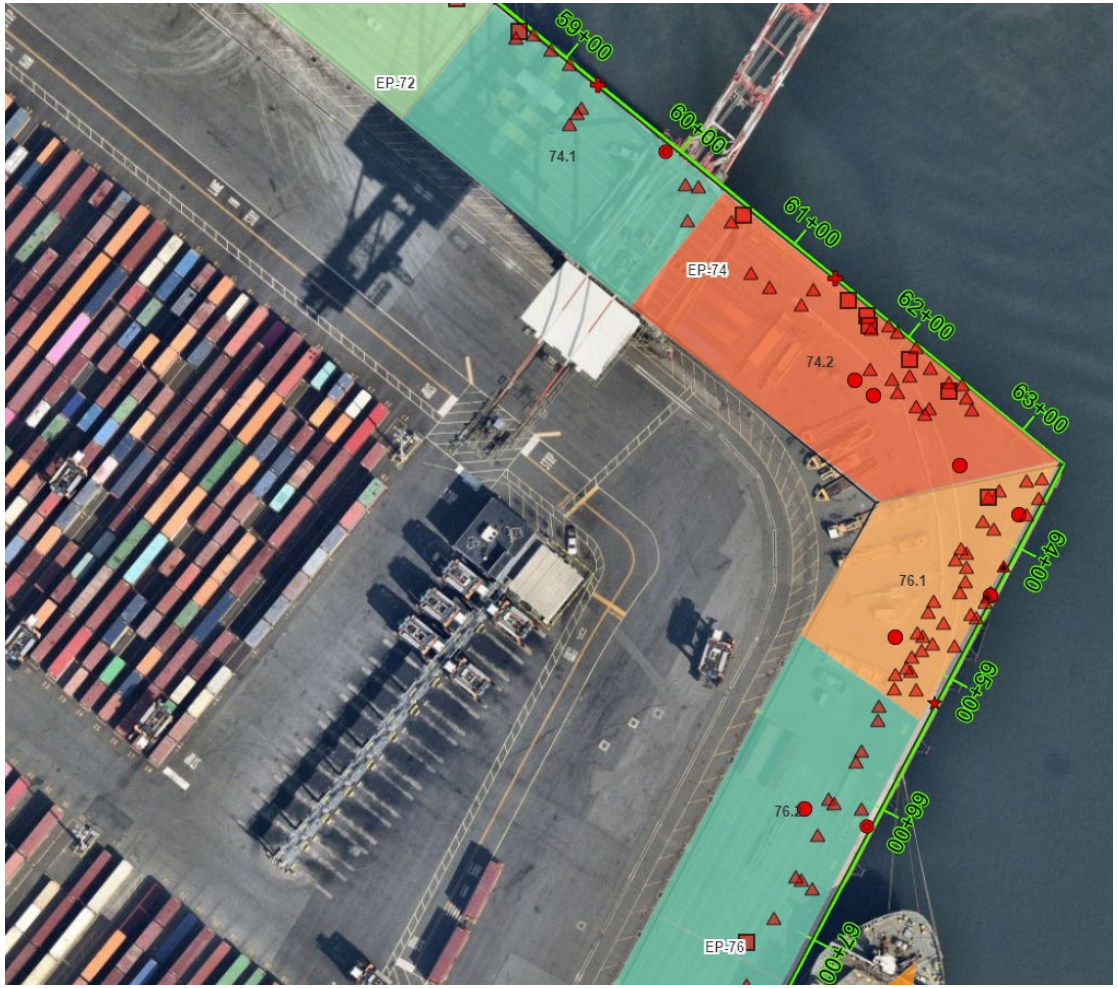
Berth Closures

Prior Rehabilitation Contracts

- In the past, work at major container wharves involved coordinating around **busy vessel operations** while berths remained open.
- This complicated efforts to complete a significant number of repairs.

This Rehabilitation Program

- Work packages targeted at these facilities will include **scheduled berth closures.**
- Work package documents will include **specific schedule** corresponding to berth closures. Contractor will be expected to provide work hours and labor to meet schedule.

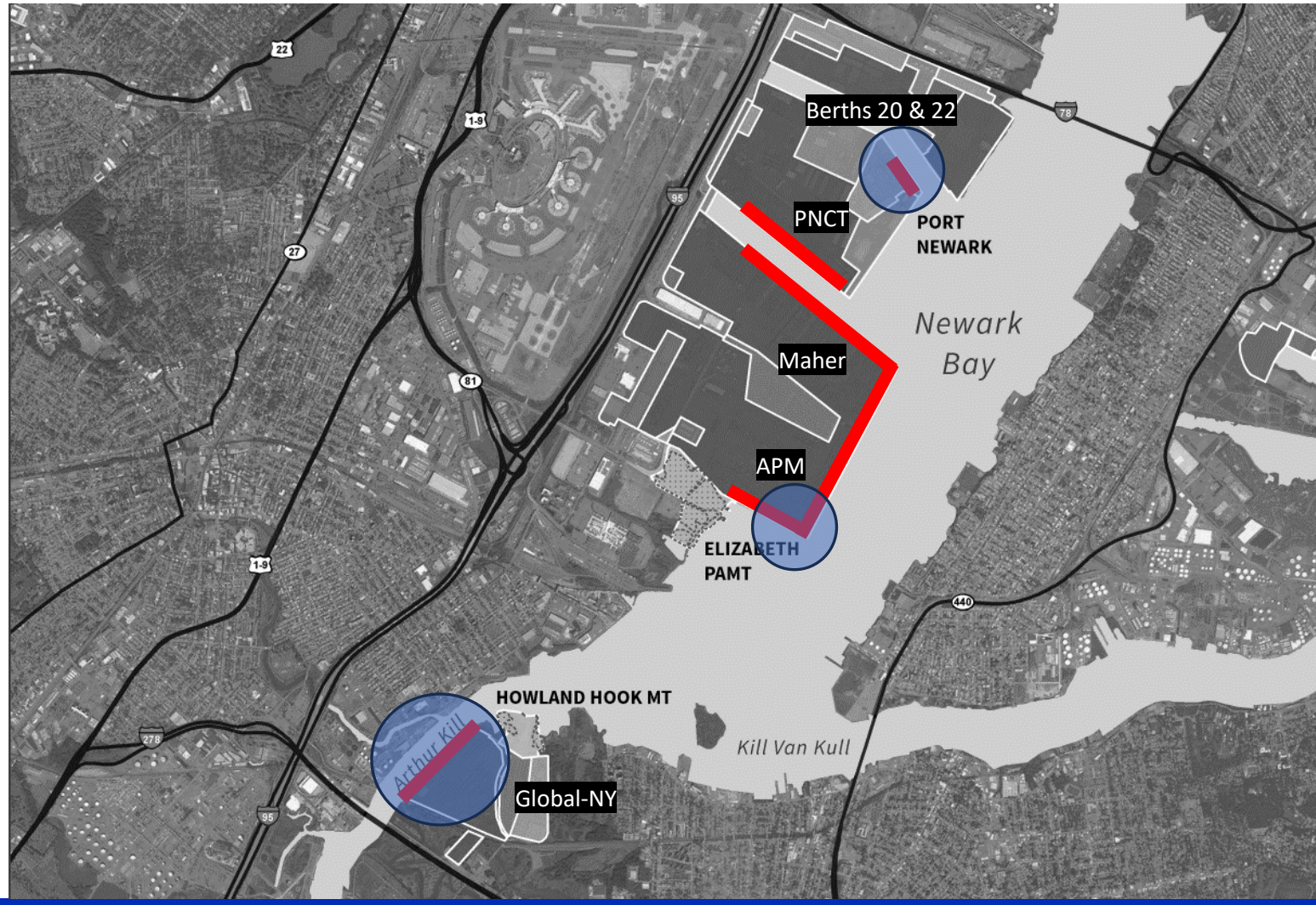


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Setting Up A List for Success

Strategically Planned Work Areas

- For work packages targeted to our A-List firms, we have chosen specific locations around the part that **do not have the same constraints as our busiest container wharves.**
- This will allow us to **set up all our contractors for success**.



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AIR LAND RAIL SEA

Glenessa Gordon

OFFICE OF DIVERSITY, EQUITY & INCLUSION

Our Mission is to keep the region moving.

Our Priorities: What we focus on to achieve this mission



Safety & Security
Provide peace of mind through world-class protection

Capital Plan
Revitalize our infrastructure

Customer Experience
Ensure a 21st century customer experience

Operational Excellence
Deliver first-class operations
Maintain financial self-sufficiency

Sustainability
Reduce our environmental impact

Employer of Choice
Retain, grow and attract top talent

Our Standards: How we meet these priorities



Integrity

Diversity & Inclusion

Global Best Practices

21st Century Technology

Collaboration

Speed

Office of Diversity and Inclusion

Priorities and Standards

1

Maximizes opportunities available for minority, women-owned, small and disadvantaged business enterprises (MWSDBEs).

OPPORTUNITIES

2

Promotes Workforce Diversity in Port Authority and tenant business activities.

DIVERSITY

3

Offers capacity-building services for MWDSBEs/SDVOBs.

CAPACITY BUILDING

4

Implement reforms and develop agency policies.

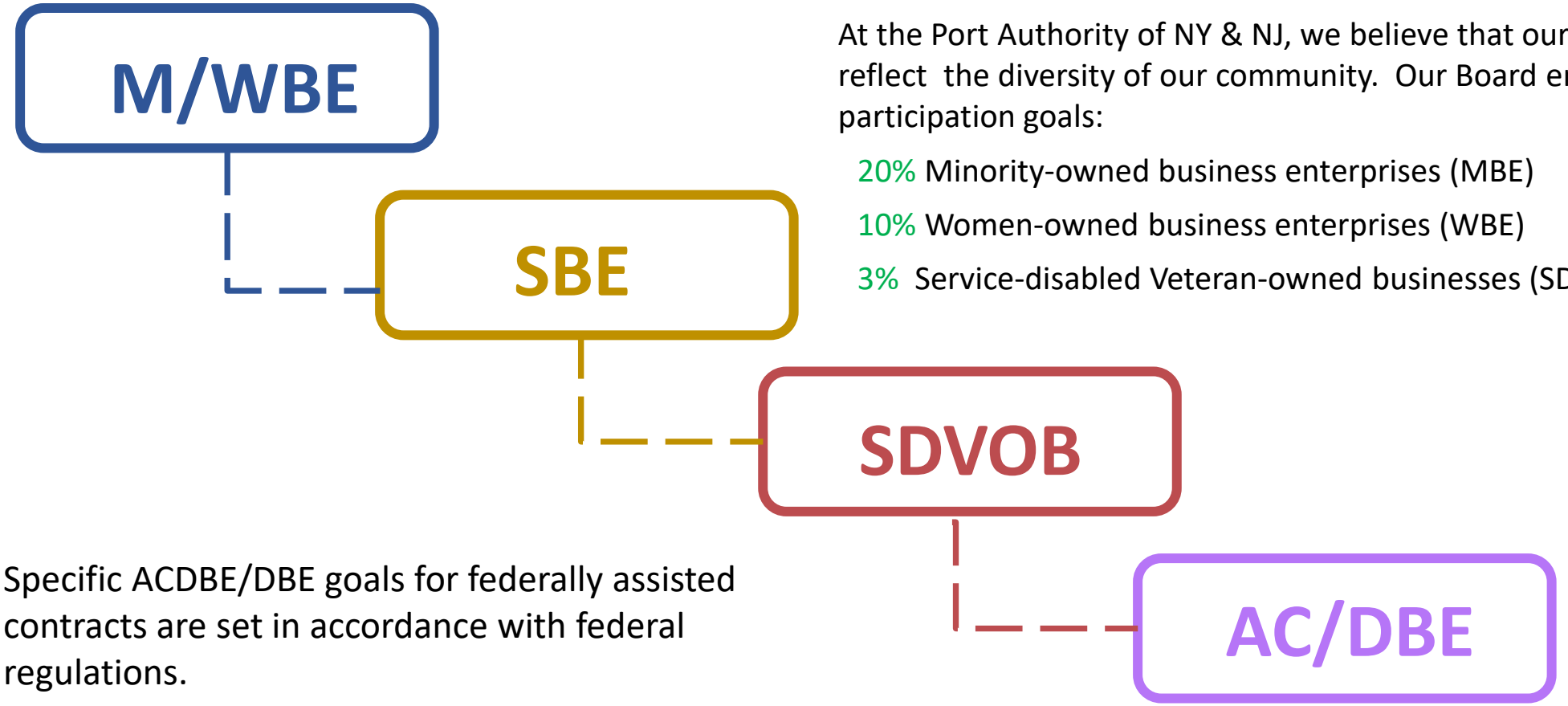
POLICY OVERSIGHT

5

Initiate remedial plans to address deficiencies. Enforce compliance measures to ensure goals are met.

COMPLIANCE

Supplier Diversity Programs



At the Port Authority of NY & NJ, we believe that our operations should reflect the diversity of our community. Our Board enacted the following participation goals:

- 20% Minority-owned business enterprises (MBE)
- 10% Women-owned business enterprises (WBE)
- 3% Service-disabled Veteran-owned businesses (SDVOB)

Specific ACDBE/DBE goals for federally assisted contracts are set in accordance with federal regulations.

Demonstrating Good Faith Efforts

Post-qualifications Expectations

- Set up procedures to ensure that compliance with M/WBE/SDVOB participation goals is underway, and goals can be met;
- Ensure that the selected certified subcontractors are performing a “commercially useful” function only the funds paid to M/WBEs/SDVOBs that perform a commercially useful function can be counted towards the participation percentage goal; and,
- Update B2G with M/WBE/SDVOB subcontractor payment reports.

Read more about Good Faith Efforts HERE

Certification: Resources

- PA Website: www.panynj.gov/supplierdiversity
- Certification and to search for certified firms: https://panynj.diversitysoftware.com
- Certification Hotline: 212-435-7888
- Cert Help email: certhelp@panynj.gov
- We encourage firms seeking certification to also register with Procurement at www.paprocure.com to be considered for business opportunities and to fill out the PSFQ to participate in A&E business opportunities.

Procurement Schedule and Overview

Megan Lancelot-Zielinski

Procurement Department

Procurement

Overview and Schedule

Initial Qualifications Due	December 21, 2023
Master Work Order Agreements Executed	Q1 2024
Ongoing Enrollment	Throughout the program duration
Questions	Ongoing
Duration of Contract	6 years
M/WBE & SDVOB Requirements	20% MBE, 10% WBE and 3% SDVOB
Bid Bonds	Required with work order
Performance & Payment Bonds	Determination prior to award

Communication to the Port Authority

Submitting Bidder's Questions

- All communication with the Authority during an active solicitation MUST go through Procurement, with attention **Megan Lancelot Zielinski** and reference the Priority Marine Rehabilitation Solicitation.

  Contact: (212) 435-5694, mlancelotzielinski@panynj.gov

Submitting Qualifications

QUALIFICATIONS ARE CURRENTLY BEING ACCEPTED USING THE BONFIRE PORTAL

- To login, register or view open solicitations go to: https://panynj.bonfirehub.com/portal/?tab=openOpportunities

Participation Goals

Our Board enacted the following participation goals:

At the Port Authority of NY & NJ, we believe that our operations should reflect the diversity of our community.

Priority Marine Rehabilitation Work Orders

- MBE - 20%
- WBE - 10%
- SDVOB - 3%

Future Events & Next Steps

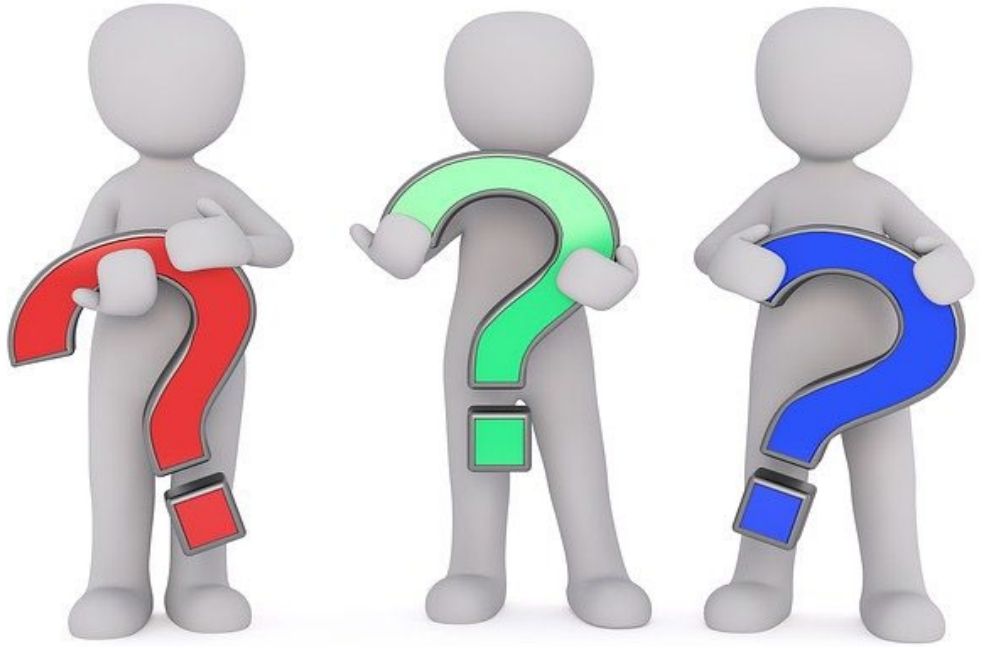
- Speed Networking with Primes & M/W/SDVOB — Q1 2024*
- Successful firms will enter into Master Work Order Agreement —Q1 2024*

**Dates are tentative and subject to change*

Questions

Questions by prospective bidders concerning the Contract may be addressed to:

Megan Lancelot-Zielinski
Phone: (212)-435-5964
Email - mlancelotzielinski@panynj.gov



Thank You!

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